Commission Worksheet

Salary Plus Commission

1. Sonny works as a furniture salesman and earns a base salary of $350 per week plus 6% commission on sales. What was Sonny’s weekly gross salary if his total sales were $3750?

2. Veronika works at Future Shop and earns $10.50/h plus 6% commission on sales. Last week Veronika worked 40 hours. What was Veronika’s weekly gross salary if her total sales were $2050?

Straight Commission

3. William earns straight commission as a real-estate agent. Last month his total sales were $971,168.00. If William earns a 3% rate of commission, what was his gross income last month?

4. Sophia earns straight commission selling cell phone contracts. Last month she sold 341 cell phone contracts worth a total of $38,192.00. If Sophia earns a 5% rate of commission, what was her gross income last month?

5. Brian is a salesman for a wholesale computer parts company. He earns straight commission at a rate of 4%. Last month his total sales were $82,968.00. What was his gross monthly income last month?
**Commission**

*Commission* is the money paid to you when you sell a product or service for a company. Sometimes you earn an hourly wage plus commission. Sometimes instead of paying you a certain hourly or weekly salary, companies pay the workers for what they sell, or a straight commission.

**Example**

Jimmy is a salesman at Amy’s Furniture. He earns a base salary of $350 per week plus 6% commission on sales. What was Jimmy’s weekly salary if his total sales for the week were $7500?

1. Carol sells candles and Yankee Candle. She earns $8.50 per hour plus 6% commission on sales. Last week Carol worked 40 hours. What was Carol’s weekly gross salary if her total sales were $250?

2. Ben earns straight commission as a real-estate agent. Last month his total sales for all the houses he sold were $950,000. If Ben earns a 3% rate of commission, what was his gross income last month?

3. Jenna earns straight commission selling cell phone contracts. Last month she sold 210 cell phone contracts worth a total of $29,950. If Jenna earns an 8% rate of commission, what was her gross income last month?

4. Julie sells jewelry at house parties as a way to make extra money. Her commission is 11% of the sales she makes. She had 3 parties this month. The sales for the 3 parties were $810, $670, and $925. What was her commission for the month?
More Practice
Find the amount of pay for each:

<table>
<thead>
<tr>
<th>Commission Rate</th>
<th>Total Sales</th>
<th>Salary</th>
<th>Amount of Pay</th>
</tr>
</thead>
<tbody>
<tr>
<td>5%</td>
<td>$8,500</td>
<td>$0</td>
<td>1.</td>
</tr>
<tr>
<td>13%</td>
<td>$995</td>
<td>$0</td>
<td>2.</td>
</tr>
<tr>
<td>3 ½ %</td>
<td>$5,558</td>
<td>$0</td>
<td>3.</td>
</tr>
<tr>
<td>14%</td>
<td>45,150</td>
<td>$300</td>
<td>4.</td>
</tr>
<tr>
<td>6 ¼ %</td>
<td>$12,105</td>
<td>$125</td>
<td>5.</td>
</tr>
</tbody>
</table>

6. An insurance salesman gets 11% commission on his month’s sales of $54,000. What’s his commission?

7. A computer salesman gets 14% commission on his monthly sales of $4,298. What’s his commission?

8. A vending machine salesman makes 8.5% commission on monthly sales of $9,572. What’s her commission?

9. A clothing saleslady makes 4 ½ % commission on $6,225 worth of sales. Her monthly salary is $400. What’s her monthly pay?

10. An appliance salesman gets 8 ½ % commission on monthly sales of $3,552. His salary is $350/mth. What’s his pay?

11. A furniture salesman makes 3.5% commission. Her monthly sales are $18,545. Her annual salary is $18,995.80. What’s her monthly pay?

12. Alexis sells season tickets to soccer games. The season tickets cost $225.75. She makes a commission of 16% on each sale. Last month she sold 42 season tickets. What did she earn for the month?

13. Jesse sells advertising pages for a magazine. He is paid 13.5% commission for each page he sells. A page sells for $1,350. He sold an average of 24 pages a month. What was his commission for the year?

14. Ron makes a straight commission of 11%. How much did he earn for sales of $14,927.65 and $9,882.75 together?
Worksheet #7

Commissions

1. Salesman Randy gets fixed salary of $2000 per month and a commission of 2% on sale. If total sale is $30,000 for the month, find his total salary for the month?

2. Mike makes a commission of 10% on each TV set sold at store. Each TV costs $120. How much money will he make as commission if store sells 25 TV sets?

3. John makes a commission of 2% when a house is sold by his company. How much money will John make as commission if his company sells the house for $300,000.00?

4. Alexandria, a car dealer, earns 40% commission of her luxury vehicles sales. Last year, her sales were $480,000. What was the total dollar amount of her commission last year?

5. Henry is an agent for movie stars. He earns 10% of his clients' salaries. If he made $72,000 last year, how much did he clients make in all?

6. Andre, a car dealer, earns 25% commission of the dollar value with the luxury cars he sells. He sold a Benz for $120,900 this month. What was the total dollar amount of the sale that he

7. Alejandro, a pharmaceutical sales representative, sells drugs for a drugmaker. He earns a 12% commission of the total sales of the drugs that he sells to hospitals. If he earned $60,000 in commissions, what was the total dollar value of the drugs that he sold?

8. John is selling sets of knives and makes a 10% commission on all sales. What would his commission be on the sale of a $3250 set of knives?